Financial Statement Discussion and Analysis

Current Practice and IPSAS Recommendations

October 2017



FS D&A – Our Focus

- Does Senior Management care about FS D&A?
- Do Governing Bodies care about FS D&A?
- Have you changed FS D&A format since IPSAS?



FS D&A – Purpose

- Per IPSAS RPG* 2:
 - provide information <u>useful to users for accountability and</u> <u>decision-making</u> purposes
 - by enabling users to gain an insight into the operations of the entity from the perspective of the entity itself
 - provide the opportunity to <u>reflect the entity's</u> <u>interpretation</u> of significant items, transactions and events affecting the financial position, financial performance and cash flows of the entity

*RPG - Recommended Practice Guideline



FS D&A - Purpose

- Per US Securities and Exchange Commission:
 - provide readers information necessary to an understanding of [an organization's] financial condition, changes in financial condition and results of operations
 - should be a <u>discussion</u> and <u>analysis</u> of a company's business <u>as seen through the eyes of those who</u> <u>manage that business</u>



FS D&A - Purpose

- Overall:
 - Analysis of the financial information
 - That <u>improves the understanding</u> of the stakeholders
 - Through management providing <u>useful information</u>
 - From management's perspective



- FS D&A should include:
 - Overview of <u>operations</u> and operating <u>environment</u>
 - Information about <u>objectives and strategies</u>
 - Analysis of financial statements (<u>changes and trends</u>)
 - Description of <u>key risks and uncertainties</u>



- Operations and Environment:
 - Mission and vision
 - Governance and structure
 - Relationships with other entities
 - External trends, events and developments (legal, social, political and macro-economic matters)
 - Main operations and delivery methods



- Objectives and Strategies:
 - To understand priorities
 - To understand resources to be managed to achieve such objectives and strategies
 - Explain measurement of achievement of objectives



- FS Analysis:
 - Significant changes
 - Significant trends
 - Impact of changes and trends
 - Comparative information, when relevant



- Risks and Uncertainties:
 - Those that impact financial information
 - How they relate to impacting objectives and strategies
 - Both internal and external perspective
 - Management of such risks and uncertainties
 - Concentrations



FS D&A – How We're Doing

Org#	Ops and Environment	Objectives and Strategies	F/S Analysis	Programmatic Results
1	Ø	Ø	✓	<u> </u>
2				
3				
4				
5				
6				
7				
8				
9				



FS D&A – How We're Doing

Org#	Risks and Uncertainties	Forward Looking Info	Visually Engaging
1			(
2			
3			
4			
5			
6			
7			
8			
9			\bigcirc



FS D&A – How We're Doing

- What do you think?
- What would be useful to our readers?
- Where can we improve?



FS D&A – What Can We Do Better?

- Make it visually interesting?
- Better relate the financial information to programmatic results?
- Better trend and ratio analysis?
- More relevant forward looking information?
- Improved discussion of risks and uncertainties?

